



POLICE DEPARTMENT

CHARTER TOWNSHIP OF WHITE LAKE

DANIEL T. KELLER
CHIEF OF POLICE

May 4, 2021

Rik Kowall, Supervisor
White Lake Township

RE: REQUEST TO PURCHASE PATROL VEHICLE

Lieutenant Ivory has researched and received bids for the purchase of three (3) 2021 Ford Explorer Police Interceptor vehicles and three (3) Dodge Durango Pursuit Vehicles. These vehicles will be replacing three of our current, aging fleet patrol vehicles. Lieutenant Ivory contacted and received quotes from six (6) dealerships that handle government contract, fleet purchases (three for Ford and three for Dodge). Those dealerships are Gorno Ford, Signature Ford, Jorgensen Ford, Szott Dodge, Galeana Dodge, and Lafontaine Dodge. The request for bid was under the following parameters:

FORD

- 2021 Ford Explorer Police Interceptor
- 3.3L V6 Direct Injection
- Black Color Option
- LED Spot Light
- Tail Lamp Wiring Housing

DODGE

- 2021 Dodge Durango Police Pursuit Package
- 3.6L V6 VVT Engine
- Black Color Option
- LED Spot Light
- Towing Package

(As a side note, I also requested quotes from the Dodge Dealers for the upgraded V8 Hemi engine package. The quotes from all three dealerships for the V8 Hemi were approximately \$2,600 to \$2,700 more per vehicle.)

I received the quotes from all requested dealerships, using the government-bid amount for the purchase. The quotes from each dealer are as follows:

- Gorno Ford..... \$33,607.00 x 3 = \$100,821.00
- Jorgensen Ford..... \$34,300.00 x 3 = \$102,900.00
- Signature Ford \$32,544.00 x 3 = \$97,632.00

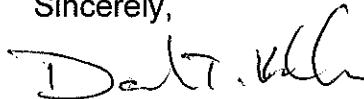
DODGE

- Szott Dodge.....\$32,515.00 x 3 = \$97,545.00
- Galeana Dodge.....\$33,671.00 x 3 = \$101,013.00
- Lafontaine Dodge.....\$31,358.00 x 3 = \$94,741.00

As it relates to the Lafontaine Dodge quote, the sales representative did not provide a quote that was identical to the other quotes I received. The quote added in a secondary spot light which we do not use and it left out the floor board console wiring and trailer tow package. Lieutenant Ivory reached out to the sales representative three times to obtain a corrected quote. Each time Lieutenant Ivory called, he didn't receive an answer and the voicemail box was full. The quote was discredited from this vendor due to unreliability.

Upon review of all quotes and speaking with all sales representatives, it is my recommendation that we select Szott Dodge as the vendor for this purchase. The Szott quote was the lowest, accurate bid of all vendors by \$87.00, taking into account the misquoted information by Lafontaine Dodge. I also spoke with Sales Manager Jeff Schneider directly. He advised that Szott will enter into a partnership with White Lake Township because of our prior relationship and their dealership being in White Lake. He provided a proposal (attached) which suggests putting a small sticker on our patrol vehicles. The sticker would have our Department Patch and the Szott Logo with the phrase "Partners on Patrol". In exchange for putting this sticker on the cars, we will receive free routine maintenance on any vehicle purchased from Szott. This will include oil changes, tire rotations, and detailing. This service would typically cost up to \$50.00 per vehicle every 5,000 miles. Delivery of vehicles will be seamless, as the dealership is in the Township. We have conducted prior business with Szott and they have proven themselves as a trustworthy company, worthy of receiving the bid. The bid amount of \$97,545.00 is an out-the-door price.

Sincerely,



Daniel T. Keller
Chief of Police

DTK:jeh

SZOTT M-59 DODGE, LLC
2565 HIGHLAND
HIGHLAND, MI 483562725

Configuration Preview

Date Printed: 2021-01-15 3:39 PM
Estimated Ship Date:

VIN:
VON:

Quantity: 1
Status: BA - Pending order
FAN 1: 01B68 White Lake Township
FAN 2:
Client Code:
Bid Number: TB1071
PO Number:

Sold to:
 SZOTT M-59 DODGE, LLC (44831)
 2565 HIGHLAND
 HIGHLAND, MI 483562725

Ship to:
 SZOTT M-59 DODGE, LLC (44831)
 2565 HIGHLAND
 HIGHLAND, MI 483562725

Vehicle: 2021 DURANGO PURSUIT VEHICLE AWD (WDEE75)

	Sales Code	Description	MSRP(USD)	FWP(USD)
Model:	WDEE75	DURANGO PURSUIT VEHICLE AWD	36,000	35,675
Package:	2BZ	Customer Preferred Package 2BZ	0	0
	ERC	3.6L V6 24V VVT Engine Upg I w/ESS	0	0
	DFT	8-Spd Auto 850RE Trans (Make)	0	0
Paint/Seat/Trim:	PXJ	DB Black Clear Coat	0	0
	APA	Monotone Paint	0	0
	*A7	Cloth Bucket Seats W/Rear Vinyl	120	108
	-X9	Black	0	0
Options:	4ES	Delivery Allowance Credit	0	-360
	MAF	Fleet Purchase Incentive	0	-1,115
	YEP	Manuf Statement of Origin	0	0
	LNx	LED Spot Lamps	0	0
	LNf	Black Left LED Spot Lamp	545	490
	GXF	Entire Fleet Alike Key (FREQ 1)	140	125
	CW6	Deactivate Rear Doors/Windows	75	68
	CUG	Police Floor Console	840	755
	AHX	Trailer Tow Group IV	845	760
	4DH	Prepaid Holdback	0	-1,156
	5N6	Easy Order	0	0
	4FM	Fleet Option Editor	0	0
	4FT	Fleet Sales Order	0	0
	142	Zone 42-Detroit	0	0
4EA	Sold Vehicle	0	0	
Non Equipment:	4FA	Special Bid-Ineligible For Incentive	0	0
Bid Number:	TB1071	Government Incentives	0	-4,950
Discounts:	YG1	7.5 Additional Gallons of Gas	0	20
Destination Fees:			1,495	1,495

Total Price: 40,060 31,915

Order Type: Fleet
Scheduling Priority: 1-Sold Order
Salesperson:
Customer Name:
Customer Address:
 USA

PSP Month/Week:
Build Priority: 99

[Handwritten signature]

\$ 32,515

Note: This is not an invoice. The prices and equipment shown on this priced order confirmation are tentative and subject to change or correction without prior notice. No claims against the content listed or prices quoted will be accepted. Refer to the vehicle invoice for final vehicle content and pricing. Orders are accepted only when the vehicle is shipped by the factory.

SZOTT M-59 DODGE, LLC
2565 HIGHLAND
HIGHLAND, MI 483562725

Configuration Preview

Date Printed: 2021-01-15 3:37 PM
Estimated Ship Date:

VIN:
VON:

Quantity: 1
Status: BA - Pending order
FAN 1: 01B68 White Lake Township
FAN 2:
Client Code:
Bid Number: TB1071
PO Number:

Sold to:
 SZOTT M-59 DODGE, LLC (44831)
 2565 HIGHLAND
 HIGHLAND, MI 483562725

Ship to:
 SZOTT M-59 DODGE, LLC (44831)
 2565 HIGHLAND
 HIGHLAND, MI 483562725

Vehicle: 2021 DURANGO PURSUIT VEHICLE AWD (WDEE75)

	Sales Code	Description	MSRP(USD)	FWP(USD)
Model:	WDEE75	DURANGO PURSUIT VEHICLE AWD	36,000	35,675
Package:	22Z	Customer Preferred Package 22Z	0	0
	EZH	5.7L V8 HEMI MDS VVT Engine	2,995	2,696
	DFD	8-Spd Auto 8HP70 Trans (Buy)	0	0
Paint/Seat/Trim:	PXJ	DB Black Clear Coat	0	0
	APA	Monotone Paint	0	0
	*A7	Cloth Bucket Seats W/Rear Vinyl	120	108
	-X9	Black	0	0
	4ES	Delivery Allowance Credit	0	-360
Options:	MAF	Fleet Purchase Incentive	0	-1,115
	LNx	LED Spot Lamps	0	0
	LNf	Black Left LED Spot Lamp	545	490
	CUG	Police Floor Console	840	755
	AHX	Trailer Tow Group IV	845	760
	YEP	Manuf Statement of Origin	0	0
	GXF	Entire Fleet Alike Key (FREQ 1)	140	125
	CW6	Deactivate Rear Doors/Windows	75	68
	4DH	Prepaid Holdback	0	-1,246
	5N6	Easy Order	0	0
	4FM	Fleet Option Editor	0	0
	4FT	Fleet Sales Order	0	0
	142	Zone 42-Detroit	0	0
	4EA	Sold Vehicle	0	0
	Non Equipment:	4FA	Special Bid-Ineligible For Incentive	0
Bid Number:	TB1071	Government Incentives	0	-4,950
Discounts:	YG1	7.5 Additional Gallons of Gas	0	20
Destination Fees:			1,495	1,495
			Total Price:	43,055
				34,521

Order Type: Fleet
Scheduling Priority: 1-Sold Order
Salesperson:
Customer Name:
Customer Address: USA

PSP Month/Week:
Build Priority: 99

\$ 35,121

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JORGENSEN FORD SALES

8333 Michigan Ave.
Detroit, MI 48210
PHONE: (313) 584-8733
FAX: (313) 584-0477
bill_mccarthy@hotmail.com

Q U O T A T I O N

DATE	2/22/2021
EXPIRES	6/30/2021
DELIVERY	90 Days ARO

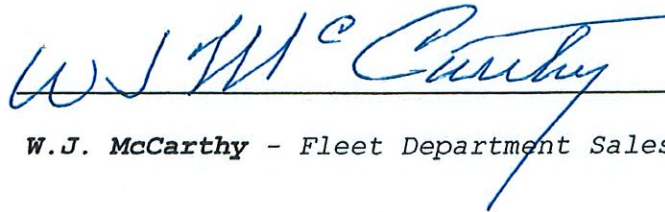
MiDeal Contract Number 071B7700179

Customer: White Lake Township Police Department

Contact: Lt. Matt Ivory **Phone:** 248-698-2400 **Fax:**

2021 Ford Police Interceptor Utility in Black	
Base Price:	\$ 40,845.00
Government Discount	-(\$ 1,225.00)
MiDeal Discount	-(\$ 2,372.00)
3.3 Liter V-6 TI-VCT Gasoline Engine	-(\$ 3,319.00)
10-Speed Automatic Transmission	Included
Manual Air Conditioning	Included
Engine Hour Meter	Included
Engine Hour Idle Meter	Included
Engine Oil Cooler	Included
Anti-Lock Brakes with Traction Control	Included
50 State Emissions	Included
255/60R18 All-Season Black Sidewall Tires	Included
Full Size Spare with TPMS	Included
Driver Side Unity LED Spotlight	\$ 371.00
Rear View Camera	Included
Class III Trailer Hitch	Included
AM/FM/MP3 Capable/Clock/Bluetooth 4-Speaker Sound	Included
USB Port	Included
Two-Way Radio Pre-Wire	Included
Delivery to 7525 Highland Road, White Lake	Included
New State of Michigan Title	Included
Total	\$ 34,300.00
Total for three (3) identical units	\$102,900.00

Authorized Signature: _____



W.J. McCarthy - Fleet Department Sales Manager



January 8, 2021

White Lake Township Police Department
Attn: Lt. Matthew Ivory
7525 Highland Road
White Lake, MI 48383

Dear Lt. Matthew Ivory:

Price on 2021 Vehicle Macomb County Contract Bid:

(3) 2021 Ford Police Interceptor Utility AWD in Black	\$32,544.00 ea
Total Delivered Price	\$97,632.00

Service Contract: 36,000 miles or 36 months factory bumper to bumper warranty and 100,000 miles or 60 months powertrain warranty.

Delivery date: About 120 days from receipt of your PO.

Order Cutoff Date: TBD.

Ford Motor Company does not guarantee delivery---Ford Motor Company will make reasonable efforts to schedule orders received prior to fleet order cut-off date.

Payment requirements: All departments to pay on delivery of vehicle. 10-day grace period will be given if previous arrangements have been made. An \$8.00 per day floor plan will be charged if payment is not at the dealership within 10 days of delivery of the vehicle (s).

If you have any questions please call me, 888-92-Fleet (888-923-5338).

Respectfully Submitted,

Bill Campbell

Bill Campbell
Government & Fleet Sales

Macomb County Bid Price
(Bid #21-18, MY2020) in the
State of Michigan
2021 Utility Police Interceptor
Major Standard Equipment

MECHANICAL

- Axle Ratio – 3.73 (AWD)
 - Brakes – 4-Wheel Heavy-Duty Disc w/H.D. Front and Rear Calipers
 - Column Shifter
 - DC/DC converter – 220-Amp (in lieu of alternator)
 - Drivetrain – All-Wheel-Drive
 - Electric Power-Assist Steering (EPAS) – Heavy-Duty
 - Engine – 3.3L V6 Direct-Injection Hybrid Engine System
 - Engine – 3.3L V6 Direct-Injection FFV with 10-Speed Automatic Transmission (136-MPH Top Speed)
- Note: Deletes Regenerative Braking and Lithium-Ion Battery Pack; adds 250-Amp Alternator, replaces H7 AGM battery (800 CCA/80-amp) with H7 SLI battery (730 CCA/80-amp) and replaces 19-gallon tank with 21.4-gallon tank
- Engine – 3.0L V6 EcoBoost® with 10-Speed Automatic Transmission – (148-MPH Top Speed)
- Note: Deletes Regenerative Braking and Lithium-Ion Battery Pack; adds 250-Amp Alternator, replaces H7 AGM battery (800 CCA/80-amp) with H7 SLI battery (730 CCA/80-amp) and replaces 19-gallon tank with 21.4-gallon tank
- Engine Hour Idle Meter
 - Engine Hour Meter
 - Engine Oil Cooler
 - Fuel Tank – 19-gallons
 - H7 AGM Battery (800 CCA/80-amp)
 - Lithium-Ion Battery Pack
 - Suspension – independent front & rear
 - Transmission – 10-speed automatic

EXTERIOR

- Antenna, Roof-mounted
 - Cladding – Lower bodyside cladding MIC
 - Door Handles – Black (MIC)
 - Exhaust True Dual (down-turned)
 - Front-Door-Lock Cylinders (Front Driver / Passenger / Liftgate)
 - Glass – 2nd Row, Rear Quarter and Liftgate Privacy Glass
 - Grille – Black (MIC)
 - Headlamps – Automatic, LED Low-and-High-Beam
- Note: Includes Front Headlamp / Police Interceptor Housing (with LED wig-wag feature)
- Pre-drilled hole for side marker police use, does not include LED strobe, but includes LED wig-wag functionality (eliminates need to drill housing assemblies and provides LED wig-wag feature)
 - Pre-molded side warning LED holes with standard sealed capability (does not include LED installed lights)
 - Wig-wag default is traditional ping-pong pattern; can be programmed to triple-burst pattern or ping-pong / triple-burst
- Note: Must be wired to vehicle's light controller to enable wig-wag functionality; recommend Ready for the Road Package (67H) or Ultimate Wiring Package (67U)

- Liftgate – Manual 1-Piece – Fixed Glass w/Door-Lock Cylinder
- Mirrors – Black Caps (MIC), Power Electric Remote, Manual Folding with Integrated Spotter (integrated blind spot mirrors not included when equipped with BLIS®)
- Spare – Full size 18" Tire w/TPMS
- Spoiler – Painted Black
- Tailgate Handle – (MIC)
- Tail lamps – LED
- Tires – 255/60R18 A/S BSW
- Wheel-Lip Molding – Black (MIC)
- Wheels – 18" x 8.0 painted black steel with wheel hub cover
- Windshield – Acoustic Laminated

INTERIOR/COMFORT

- Cargo Hooks
- Climate Control – Dual-Zone Electronic Automatic Temperature Control (DEATC)
- Door-Locks
- Power
- Rear-Door Handles and Locks Operable
- Fixed Pedals (Driver Dead Pedal)
- Floor – Flooring – Heavy-Duty Thermoplastic Elastomer
- Glove Box – Locking/non-illuminated
- Grab Handles – (1 – Front-passenger side, 2-Rear)

INTERIOR/COMFORT (continued)

- Liftgate Release Switch located in overhead console (45 second timeout feature)
- Lighting
- Overhead Console
- Red/White Task Lighting in Overhead Console
- 3rd row overhead map light
- Mirror – Day/night Rear View
- Particulate Air Filter
- Powerpoints – (1) First Row
- Rear-door closeout panels
- Rear-window Defrost
- Scuff Plates – Front & Rear
- Seats
- 1st Row Police Grade Cloth Trim, Dual Front Buckets with reduced bolsters
- 1st Row – Driver 6-way Power track (fore/aft, Up/down, tilt with manual recline, 2-way manual lumbar)
- 1st Row – Passenger 2-way manual track (fore/aft, with manual recline)
- Built-in steel intrusion plates in both driver/passenger seatbacks
- 2nd Row Vinyl, 35/30/35 Split Bench Seat (manual fold-flat, no tumble) – fixed seat track
- Speed (Cruise) Control
- Speedometer – Calibrated (includes digital readout)
- Steering Wheel – Manual / Tilt / Telescoping, Urethane wheel finish w/Silver Painted Bezels with Speed Controls and 4-user configurable latching switches
- Sun visors, color-keyed, non-illuminated
- Universal Top Tray – Center of I/P for mounting aftermarket equipment
- Windows, Power, 1-touch Up/Down Front Driver/Passenger-Side with disable feature

SAFETY/SECURITY

- AdvanceTrac® w/RSC® (Roll Stability Control™)
- Airbags, dual-stage driver & front-passenger, side seat, passenger-side knee, Roll Curtain Airbags and Safety Canopy®
- Anti-Lock Brakes (ABS) with Traction Control
- Brakes – Police calibrated high-performance regenerative braking system
- Belt-Minder® (Front Driver / Passenger)
- Child-Safety Locks (capped)
- Individual Tire Pressure Monitoring System (TPMS)
- LATCH (Lower Anchors and Tethers for Children) system on rear outboard seat locations
- Rearview Camera with Washer viewable in 4.2" center stack.
- Seat Belts, Pretensioner/Energy-Management System w/adjustable height in 1st Row
- SOS Post-Crash Alert System™

FUNCTIONAL

- Audio
 - AM/FM / MP3 Capable / Clock / 4-speakers
 - Bluetooth® interface
 - 4.2" Color LCD Screen Center-Stack "Smart Display"
- Note: Standard radio does not include USB Port or Aux. Audio Input Jack; Aux. Audio Input Jack requires SYNC 3®
- Easy Fuel® Capless Fuel-Filler
 - Ford Telematics™ – Includes Ford Modem and complimentary 2-year trial subscription
 - Front door tether straps (driver/passenger)
 - Power pigtail harness
 - Recovery Hooks; (two in front and trailer bar in rear)
 - Simple Fleet Key (w/o microchip, easy to replace; 4-keys)
 - Two-way radio pre-wire
 - Two (2) 50 amp battery ground circuits – power distribution junction block (behind 2nd row passenger seat floorboard)
 - Wipers – Front Speed-Sensitive Intermittent; Rear Dual Speed Wiper Wipers – Front

WARRANTY

- 3 Year / 36,000 Miles Bumper / Bumper
 - 8 Year / 100,000 Miles Hybrid Unique Components
- POWERTRAIN CARE EXTENDED SERVICE PLAN**
- 5-year/100,000-mile Powertrain CARE Extended Service Plan (zero deductible) – Standard

Police Interceptor Utility Base Prices

<input checked="" type="checkbox"/>	Utility All Wheel Drive (3.3L V6 Direct-Injection FFV, 136 MPH, 99B/44U) K8A/500A	\$31,544.00
<input type="checkbox"/>	Utility All Wheel Drive (3.0L V6 EcoBoost, 148 MPH, 99C/44U) K8A/500A	\$35,356.00
<input type="checkbox"/>	Utility All Wheel Drive (3.3L V6 Direct-Injection Hybrid Eng., 136 MPH, 99W/44B) K8A/500A	\$34,659.00

VEHICLE COLOR: Order Code	Interior Trim Color	
		Charcoal Black (96)
Arizona Beige Clearcoat Metallic	[E3]	[]
Medium Brown Metallic	[BU]	[]
Dark Toreador Red Clearcoat Metallic	[JL]	[]
Dark Blue	[LK]	[]
Norsea Blue Clearcoat Metallic	[KR]	[]
Royal Blue	[LM]	[]
Light Blue Metallic	[LN]	[]
Vermillion Red	[E4]	[]
Smokestone Clearcoat Metallic	[HG]	[]
Silver Grey Metallic	[TN]	[]
Iconic Silver Clearcoat Metallic	[JS]	[]
Agate Black	[UM]	[x]
Oxford White Clearcoat	[YZ]	[]
Blue Metallic	[FT]	[]
Sterling Grey Metallic	[UJ]	[]
Medium Titanium Clearcoat Metallic	[YG]	[]
Ultra Blue (Extra Cost Paint \$1,008.00)	[21U17]	[]

INTERCEPTOR OPTIONAL FEATURES:

<u>Flooring/Seats</u>	<u>Code</u>	<u>\$Cost</u>
<input type="checkbox"/> 1st and 2nd row carpet floor covering	16C	125.00
<input type="checkbox"/> 2nd Row Cloth Seats	F6/ 88F	60.00
<input type="checkbox"/> Power passenger seat (6-way) w/manual recline and lumbar	87P	325.00
<input type="checkbox"/> Rear Console Plate (Not available with Interior Upgrade Pkg -- 65U)	85R	45.00
<input checked="" type="checkbox"/> <u>Interior Upgrade Package</u>	65U	390.00

- 1st and 2nd Row Carpet Floor Covering
- Cloth Seats – Rear
- Center Floor Console less shifter w/unique Police console finish plate
- Includes Console and Top Plate with 2 cup holders
- Floor Mats, front and rear (carpeted)
- Deletes the standard console mounting plate (85D)
- SYNC@ 3
 - Enhanced Voice Recognition Communications and Entertainment System
 - 4.2" Color LCD Screen Center-Stack "Smart Display"
 - AppLink@
 - 911 Assist@

Note: SYNC@ AppLink@ lets you control some of your favorite compatible mobile apps with your voice. It is compatible with select smartphone platforms.

<u>Lamps/Lighting</u>	<u>Code</u>	<u>\$Cost</u>
<input checked="" type="checkbox"/> Dark Car Feature – Courtesy lamp disable when any door is opened	43D	20.00
<input type="checkbox"/> Daytime Running Lamps	942	45.00
<input checked="" type="checkbox"/> Side Marker Lights in Skull Caps	63B/60A	340.00
<input type="checkbox"/> Rear Quarter Glass Side Marker Lights	63L	575.00
<input type="checkbox"/> Front Warning Auxiliary Light (Driver side – Red / Passenger side – Blue)	21L/60A	600.00
<input type="checkbox"/> Rear Auxiliary Liftgate Lights (Red/Blue LED Lights; located beneath liftgate glass in applique panel)	43A	395.00
<input type="checkbox"/> Front Interior Windshield Warning Lights (Red/Blue with take down)	96W	1145.00
<input type="checkbox"/> Rear Spoiler Traffic Warning Light	96T	1495.00
<input type="checkbox"/> Dome Lamp – Red/White in Cargo Area	17T	50.00
<input type="checkbox"/> Pre-wiring for grille lamp, siren, and speaker	60A	50.00
<input checked="" type="checkbox"/> Spot Lamp – Driver Only (LED Bulbs) (Unity)	51R	395.00
<input type="checkbox"/> Spot Lamp – Driver Only (LED Bulbs) (Whelen)	51T	420.00
<input type="checkbox"/> Spot Lamp – Dual (driver and passenger) (LED Bulbs) (Unity)	51S	620.00
<input type="checkbox"/> Spot Lamp – Dual (driver and passenger) (LED Bulbs) (Whelen)	51V	665.00

Body		
[] Glass – Solar Tint 2nd and 3rd Row (Deletes Privacy Glass)	92G	120.00
[] Glass – Solar Tint 2nd Row (Privacy Glass on Rear Quarter and Liftgate Window)	92R	85.00
[] Deflector Plate	76D	335.00
Wheels		
[] Wheel Covers (18" Full Face Wheel Cover)	65L	60.00
[] 18" Painted Aluminum Wheel	64E	475.00
Misc		
[] Engine Block Heater	41H	90.00
[] License Plate Bracket – Front	153	N/C
[x] Badge Delete (Police Interceptor Badge Only)	16D	N/C
[] 100 Watt Siren/Speaker (includes bracket and pigtail)	18X	300.00
[] Aux Air Conditioning	17A	610.00
[] Low-Band Frequency Noise Suppression Kit (Recommended when Using two-way radio communication devices that operate in the 39 – 46 MHz range (Channels 1-9). Provides noise suppression for in-car two-way radio communication devices in the 39-46 MHz frequency range.	68E	195.00
[] OBD-II Split Connector – Allows up to 2 devices to be connected to the vehicle's OBD-II port	61B	55.00
[] My Speed Fleet Management	43S	60.00
Audio/Video		
[] Rear View Camera (Includes Electrochromic Rear View Mirror – Video is displayed in rear view mirror)	87R	N/C
Note: This option would replace the camera that comes standard in the 4" center stack area.		
[] Rear Camera On-Demand – allows driver to enable rear camera on-demand	19V	230.00
Doors/Windows		
[x] Global Lock / Unlock feature (Door-panel switches will lock/unlock all doors and rear liftgate. Eliminates the overhead console liftgate unlock switch) ***** OLD STYLE REAR HATCH LOCK / UNLOCK *****	18D	N/C
[] Hidden Door Lock Plunger, Rear Door Handle and Rear Windows Inoperable	52P	160.00
[x] Rear Door Handles Inoperable/Locks Inoperable and Rear Windows Inop.	68G	75.00
[x] Lock system; Single Key/All Vehicles Keyed Alike	59B	50.00
Keyed Alike 1284x= 59B Keyed Alike 1294x= 59C Keyed Alike 0135x= 59D Keyed Alike 1435x= 59E Keyed Alike 0576x= 59F Keyed Alike 0151x= 59G Keyed Alike 1111x= 59J		
Safety & Security		
[] Ballistic Door Panels – Driver Front Door Only (Level 3)	90D	1585.00
[] Ballistic Door Panels – Driver & Pass Front Doors (Level 3)	90E	3170.00
[] Ballistic Door Panels – Driver Front Door Only (Level 4+)	90F	2415.00
[] Ballistic Door Panels – Driver & Pass Front Doors (Level 4+)	90G	4830.00
[] BLIS® – Blind Spot Monitoring with Cross Traffic Alert	55B/54Z	545.00
[] Police Perimeter Alert – detects motion in an approximately 270-degree radius on sides and back of vehicle; if movement is determined to be a threat, chime will sound at level I. Doors will lock and windows will automatically go up at level II. Includes visual display in instrument cluster with tracking.	68B	675.00
[] Pre-Collision Assist with Pedestrian Detection (includes Forward Collision Warning and Automatic Emergency Braking and unique disable switch for Law Enforcement use) Note: Not available with option 96W	76P	145.00
[x] Mirrors– Heated, Non BLIS	549	60.00
[] Perimeter Anti-Theft Alarm – Activated by Hood, Door, or Decklid	593/55F	460.00
[] Remote Keyless Entry w/4 Key Fobs (w/o Keypad)	55F	340.00
[] Police Engine Idle Feature	47A	260.00
[] Extra Key \$6.00x____=	Parts	6.00 ea
[] Remote Starter (Must Order Keyless Entry 55F)	Parts	550.00
[] Reverse Sensing	76R	275.00
[] Class III Trailer Tow Lighting Package (4-pin and 7-pin connectors and wiring)	52T	80.00
[] H8 AGM Battery (900 CCA/92-amp)	19K	110.00
[] Gun Vault (Not Available with (17A) Aux Air Conditioning)	63V	245.00

[] <u>12.1" Integrated Computer Screen</u>	47E	2745.00
<ul style="list-style-type: none"> • Includes 12.1" touchscreen display in center stack and allows for operation of laptop in remote location to free up cabin space in front passenger area • Includes Audio Video extender (AVX) box, (2) AVX cables, (2) USB cables and (1) HDMI cable • Includes SYNC 3 @ 		
[] <u>Front Headlamp Lighting Solution</u>	66A	895.00
<ul style="list-style-type: none"> • Includes LED Low beam/High beam headlamp, Wig-wag function and Red/Blue/White LED side warning lights (driver's side White/Red / passenger side White/Blue) • Includes pre-wire for grille LED lights, siren and speaker (60A) • Wiring, LED lights included. Controller "not" included 		
Note: Not available with option: 67H		
Note: Recommend using Ultimate Wiring Package (67U)		
[] <u>Police Wire Harness Connector Kit – Front/Rear</u>	67V	185.00
For connectivity to Ford PI Package solutions Includes:		
<ul style="list-style-type: none"> • Front <ul style="list-style-type: none"> – (2) Male 4-pin connectors for siren – (5) Female 4-pin connectors for lighting/siren/speaker – (1) 4-pin IP connector for speakers – (1) 4-pin IP connector for siren controller connectivity – (1) 8-pin sealed connector – (1) 14-pin IP connector • Rear <ul style="list-style-type: none"> – (2) Male 4-pin connectors for siren – (5) Female 4-pin connectors for lighting/siren/speaker – (1) 4-pin IP connector for speakers – (1) 4-pin IP connector for siren controller connectivity – (1) 8-pin sealed connector – (1) 14-pin IP connector 		
Note: Note: See Upfitters guide for further detail www.fordpoliceinterceptorupfit.com		
[x] <u>Tail Lamp/Police Interceptor Housing Only</u>	86T	60.00
<ul style="list-style-type: none"> • Pre-existing holes with standard twist lock sealed capability (does not include LED Strobe lights) (eliminates need to drill housing assemblies) 		
Note: Not available with options: 66B and 67H		
[] <u>Tail Lamp Lighting Solution</u>	66B	430.00
<ul style="list-style-type: none"> • Includes LED lights plus two (2) rear integrated hemispheric lighthead white LED side Warning lights in taillamps • LED lights only. Wiring, controller "not" included 		
Note: Not available with option: 67H		
Note: Recommend using Ultimate Wiring Package (67U)		
[] <u>Rear Lighting Solution</u>	66C	455.00
<ul style="list-style-type: none"> • Includes two (2) backlit flashing linear high-intensity LED lights (driver's side red / passenger side blue) mounted to inside liftgate glass • Includes two (2) backlit flashing linear high-intensity LED lights (driver's side red / Passenger side blue) installed on inside lip of liftgate (lights activate when liftgate is open) • LED lights only. Wiring, controller "not" included 		
Note: Not available with option: 67H		
Note: LED lights only – does "not" include wiring or controller		
Note: Recommend using Ultimate Wiring Package (67U)		
[] <u>Ultimate Wiring Package</u>	67U	560.00
<ul style="list-style-type: none"> • Rear console mounting plate (85R) – contours through 2nd row; channel for wiring • Pre-wiring for grille LED lights, siren and speaker (60A) • Wiring harness I/P to rear cargo area (overlay) – Two (2) light cables – supports up to six (6) LED lights (engine compartment/grille) – One (1) 10-amp siren/speaker circuit engine cargo area • Rear hatch/cargo area wiring – supports up to six (6) rear LED lights • Does "not" include LED lights, side connectors or controller – Recommend Police Wire Harness Connector Kit 67V 		
Note: Not available with options: 65U, 67H		

Ready for the Road Package All-in Complete Package 67H 3595.00

All-In Complete Package – Includes Police Interceptor Packages: 66A, 66B, 66C, plus

- Whelen Cencom Light Controller Head with dimmable backlight
- Whelen Cencom Relay Center / Siren / Amp w/Traffic Advisor control (mounted behind 2nd row seat)
- Light Controller / Relay Cencom Wiring (wiring harness) w/additional input/output pigtails
- High current pigtail
- Whelen Specific WECAN Cable (console to cargo area) connects Cencom to Control Head
- Pre-wiring for grille LED lights, siren and speaker (60A)
- Rear console plate (85R) – contours through 2nd row; channel for wiring
- Grille linear LED Lights (Red / Blue) and harness
- 100-Watt Siren / Speaker
- Hidden Door-Lock Plunger w/Rear-door controls inoperable (locks, handles and windows) (52P)

Note: Not available with options: 66A, 66B, 66C, 67U and 65U

Extended Warranty Option's (\$0.00 Deductible) 100,000 Mile Coverage

5-Year Premium Care Warranty (500 Plus Components Coverage) 2745.00

Total Price \$32,544.00 ea

MICHIGAN CONTRACT HOLDER

Robert K. Alderman

Gorno Ford

Woodhaven, Michigan

Bus: 734-671- 4017

ralderman@gornoford.com

WHITE LAKE TOWNSHIP POLICE

ATT: LT MATHEW IVORY

1-13-21

WHITE LAKE

BUS: 248-698-4400

EMAIL: mivory@whitelakepolice.com

2020 POLICE UTILITY INTERCEPTOR AWD, CONTRACT# 071B7700181

3.3 L V6

10 SPD AUTO TRANS

AGATE BLACK

CHARCOAL BLACK INTERIOR

BADGE DELETE

DARK CAR FEATURE

DRIVERS SIDE LED SPOT LIGHT

POWER / HEATED SIDE MIRRORS

GBL LOCK / UNLOCK

HIDDEN DOOR PLUNGER / REAR DOOR CONTROLS INOP (LOCKS, POWER AND WINDOWS)

KEY ALIKE 1284x

NOISE SUPP

FRONT LIGHT HOUSING (STANDARD)

REAR TAIL LIGHT HOUSING

OBD-11 SPLIT CON

TOW CLASS III WIRING TO STANDARD HITCH

TOTAL DELIVERED TO WHITE LAKE TWP

\$ 33,607.00

GALEANA'S VAN DYKE DODGE

28400 VAN DYKE AVENUE
WARREN, MI 480937133

Configuration Preview

Date Printed: 2021-01-06 9:36 AM
Estimated Ship Date:

VIN:
VON:

Quantity: 1
Status: BA - Pending order
FAN 1: 20283 State of Michigan
FAN 2:
Client Code:
Bid Number: TB1071
PO Number:

Sold to:
GALEANA'S VAN DYKE DODGE (57081)
28400 VAN DYKE AVENUE
WARREN, MI 480937133

Ship to:
GALEANA'S VAN DYKE DODGE (57081)
28400 VAN DYKE AVENUE
WARREN, MI 480937133

Vehicle:

2021 DURANGO PURSUIT VEHICLE AWD (WDEE75)

	Sales Code	Description	MSRP(USD)
Model:	WDEE75	DURANGO PURSUIT VEHICLE AWD	36,000
Package:	22Z	Customer Preferred Package 22Z	0
	EZH	5.7L V8 HEMI MDS VVT Engine	2,995
	DFD	8-Spd Auto 8HP70 Trans (Buy)	0
Paint/Seat/Trim:	PXJ	DB Black Clear Coat	0
	APA	Monotone Paint	0
	*A7	Cloth Bucket Seats W/Rear Vinyl	120
	-X9	Black	0
Options:	MAF	Fleet Purchase Incentive	0
	XPW	Front & Rear Wire Harness	1,430
	LNx	LED Spot Lamps	0
	LNF	Black Left LED Spot Lamp	545
	CUG	Police Floor Console	840
	AHX	Trailer Tow Group IV	845
	4DH	Prepaid Holdback	0
	4ES	Delivery Allowance Credit	0
	5N6	Easy Order	0
	4FM	Fleet Option Editor	0
	4FT	Fleet Sales Order	0
	142	Zone 42-Detroit	0
	4EA	Sold Vehicle	0
Non Equipment:	4FA	Special Bid-Ineligible For Incentive	0
Bid Number:	TB1071	Government Incentives	0
Discounts:	YG1	7.5 Additional Gallons of Gas	0
Destination Fees:			1,495

Total Price: 44,270

Order Type: Fleet
Scheduling Priority: 1-Sold Order
Salesperson:
Customer Name:
Customer Address:

PSP Month/Week:
Build Priority: 99

SPECIAL BID PRICING

USA

\$36,329.00

Instructions:

DELIVERY FEE PER MILE \$2.00

DATE 01-06-2021 GLENN BUTTERWORTH, FLEET MGR. 

Note: This is not an invoice. The prices and equipment shown on this priced order confirmation are tentative and subject to change or correction without prior notice. No claims against the content listed or prices quoted will be accepted. Refer to the vehicle invoice for final vehicle content and pricing. Orders are accepted only when the vehicle is shipped by the factory.

GALEANA'S VAN DYKE DODGE

28400 VAN DYKE AVENUE
WARREN, MI 480937133

Configuration Preview

Date Printed: 2021-01-06 9:40 AM
Estimated Ship Date:

VIN:
VON:

Quantity: 1
Status: BA - Pending order
FAN 1: 20283 State of Michigan
FAN 2:
Client Code:
Bid Number: TB1071
PO Number:

Sold to:
GALEANA'S VAN DYKE DODGE (57081)
28400 VAN DYKE AVENUE
WARREN, MI 480937133

Ship to:
GALEANA'S VAN DYKE DODGE (57081)
28400 VAN DYKE AVENUE
WARREN, MI 480937133

Vehicle: 2021 DURANGO PURSUIT VEHICLE AWD (WDEE75)

	Sales Code	Description	MSRP(USD)
Model:	WDEE75	DURANGO PURSUIT VEHICLE AWD	36,000
Package:	2BZ	Customer Preferred Package 2BZ	0
	ERC	3.6L V6 24V VVT Engine Upg I w/ESS	0
	DFT	8-Spd Auto 850RE Trans (Make)	0
Paint/Seat/Trim:	PXJ	DB Black Clear Coat	0
	APA	Monotone Paint	0
	*A7	Cloth Bucket Seats WRear Vinyl	120
	-X9	Black	0
Options:	MAF	Fleet Purchase Incentive	0
	XPW	Front & Rear Wire Harness	1,430
	LNx	LED Spot Lamps	0
	LNF	Black Left LED Spot Lamp	545
	CUG	Police Floor Console	840
	AHX	Trailer Tow Group IV	845
	4DH	Prepaid Holdback	0
	4ES	Delivery Allowance Credit	0
	5N6	Easy Order	0
	4FM	Fleet Option Editor	0
	4FT	Fleet Sales Order	0
	142	Zone 42-Detroit	0
	4EA	Sold Vehicle	0
Non Equipment:	4FA	Special Bid-Ineligible For Incentive	0
Bid Number:	TB1071	Government Incentives	0
Discounts:	YG1	7.5 Additional Gallons of Gas	0
Destination Fees:			1,495
Total Price:			41,275

Order Type: Fleet
Scheduling Priority: 1-Sold Order
Salesperson:
Customer Name:
Customer Address:

PSP Month/Week:
Build Priority: 99

SPECIAL BID PRICING

\$33,671.00

Instructions: DELIVERY FEE PER MILE \$2.00

DATE 01-06-2021

GLENN BUTTERWORTH FLEET MGR. 

Note: This is not an invoice. The prices and equipment shown on this priced order confirmation are tentative and subject to change or correction without prior notice. No claims against the content listed or prices quoted will be accepted. Refer to the vehicle invoice for final vehicle content and pricing. Orders are accepted only when the vehicle is shipped by the factory.

LaFontaine CDJR-Lansing
6131 S. Pennsylvania Ave.
Lansing, MI 48911
517-394-1022-Direct
517-394-1205-Fax
mdeacon@lafontaine.com

QUOTATION

Name: White Lake Township
 Address: _____
 City: _____ State: _____ Zip: _____
 Contact: Matt Ivory
 Phone: 248.698.4400
 Email: mivory@whitelakepolice.com

Date: 1/6/2021
 Quote: 010621

State of Michigan	
2021 Dodge Durango Pursuit AWD	\$29,970.00
22Z 5.7L V8 Hemi	\$2,696.00
A7X9 Black Cloth Bucket Seats w/Rear Vinyl	\$120.00
LNF Black Left LED Spot Lamp	\$545.00
LNA Black Right LED Spot Lamp	\$515.00
CW6 Deactivate Rear Doors/Windows	\$68.00
GXF Entire Fleet Alike Key (FREQ 1)	\$140.00
Note per contract delivery is available @ \$2.00 per one way mileage.	
Total Cost:	\$34,054.00

Signed: Michelle Deacon

LaFontaine CDJR-Lansing

6131 S. Pennsylvania Ave.

Lansing, MI 48911

517-394-1022-Direct

517-394-1205-Fax

mdeacon@lafontaine.com

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Name: White Lake Township
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State of Michigan	
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A7X9 Black Cloth Bucket Seats w/Rear Vinyl	\$120.00
LNF Black Left LED Spot Lamp	\$545.00
LNA Black Right LED Spot Lamp	\$515.00
CW6 Deactivate Rear Doors/Windows	\$68.00
GXF Entire Fleet Alike Key (FREQ 1)	\$140.00
Note per contract delivery is available @ \$2.00 per one way mileage.	
Total Cost:	\$31,358.00

Signed: Michelle Deacon

TIRES

Size and Type	P255/60R18 – V rated
Mfr. and Model	Bridgestone Black Sidewall On/Off Road

THE FOLLOWING MUST HAVE OPTIONAL TOWING PACKAGE TO ACHIEVE MAXIMUM TOWING CAPACITY

Engine	Axle Ratio	Maximum Trailer Weight lbs. (kg)
3.6-liter V-6	3.45	6,200 (2,812)
5.7-liter V-8	3.09	7,200 (3,265)

x x x

Additional information and news from FCA US LLC is available at <http://media.fcanorthamerica.com>.

Page 1:
 (a) Meets Calif. LEV II+ evaporative emission requirements in CA, NY, MA, ME, VT and Federal Bin 5+ Tier II emissions and Clean Fuel Fleet Certification (CCF).

Page 7:
 (a) Gross Vehicle Weight Rating.
 (b) Curb weight includes standard equipment and full quantities of fuel, lubricant and coolant.
 (c) Payload is the maximum allowable weight of driver, passengers, cargo, and options, rounded to the nearest 10 lbs. (5kg).
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Shoulder room	58.5
Hip room	57.0
Seat travel	11.0 driver, 9.0 passenger
SAE front volume index	54.4 cu. ft. (1.54 cu. m)

Second Row

Headroom	39.8
Legroom	38.6
Shoulder room	57.7
Hip room	55.5
SAE volume	51.2 cu. ft.

SAE Cargo Volume

Behind second row	43.3 cu. ft.
Behind front-row seats with second row folded	85.1 cu. ft.

Engine	GVWR(a) lbs. (kg)	Curb Weight(b) lbs. (kg)	Payload(c) lbs. (kg)
3.6-liter	6,500 (2,948)	4,929 (2,236)	1,550 (703)
5.7-liter	7,100 (3,221)	5,214 (2,365)	1,700 (771)

WHEELS

Type and Material	Black steel wheels with chrome center cap
Size (inches)	18 x 8
Parking Brake Type	Rear, mechanical, drum-in-hat
Power Assist	Single-rate, tandem diaphragm vacuum
Four-wheel Anti-lock Brakes	Standard
Electronic Stability Control	Standard
All-speed Traction Control	Standard
Brake Assist	Standard

DIMENSIONS AND CAPACITIES

Wheelbase	119.8
Track, Front	63.9
Track, Rear	64.1
Overall Length	200.8
Overall Width (at mirrors)	85.5
Body Width	75.8
Overall Height	72.9
Load Floor Height	32.2
Sill Step Height	20.5
Ground Clearance	8.1
Chassis (fuel tank)	10.0
Front Axle	9.6
Rear Axle	10.1
Approach Angle (degrees)	20.0
Ramp Breakover Angle (degrees)	18.1
Departure Angle (degrees)	21.5
Frontal Area	31.0 sq. ft.
Drag Coefficient	0.37
Fuel Tank Capacity	24.6 gal.

ACCOMMODATIONS

Seating Capacity, F/R	2/3
Front	
Headroom	39.9
Legroom	40.3

STEERING

Steering Ratio	16.7
Lock-to-Lock Steering Wheel Rotations	3.2
Turning Diameter (curb-to-curb)	41 ft.

BRAKES

Type	Power-assisted, anti-lock brake system (ABS)
Front	
Rotor size and type	14.4 x 1.3 vented disc
Caliper size and type	1.9 two-piston pin-slider caliper
Swept area (sq. in.)	380
Rear	
Rotor size and type	13.8 x 1.0
Caliper size and type	1.9 single-piston floating caliper
Swept area (sq. in.)	299

Front

Differential type	Conventional
Ring gear diameter	7.7
Axle ratios	3.45:1 (V-6) 3.09:1 (V-8)

Rear

Differential type	Conventional
Ring gear diameter	7.7 (V-6) 9.1 (V-8)
Axle ratios	3.45:1 (V-6) 3.09:1 (V-8)

Alternator

220-amp — standard

Battery

Maintenance-free AGM
H6 650 CCA + Auxiliary 200 CCA on Electronic Stop/Start (ESS) (V-6)
800 CCA (V-8)

Front

Short- and long-arm independent (SLA), coil springs, gas-charged, twin-tube coil-over shock absorbers, steel upper- and aluminum lower-control arms ("A" arms), aluminum knuckle, stabilizer bar

Rear

Multi-link rear suspension, coil spring, twin tube shocks (includes load leveling for towing), aluminum lower control arm, independent upper links (tension and camber) plus a separate toe link

Transmission

Availability	Standard
Description	Driver-interactive manual control via shifter and electronically modulated torque converter clutch
Gear Ratios	
1st	4.71
2nd	3.14
3rd	2.11
4th	1.67
5th	1.29
6th	1.00
7th	0.84
8th	0.67
Reverse	3.30

4x4 System

Availability	Standard
Type	Single-speed
Operating Mode	Full-time AWD
Torque Split, Front/Rear	50/50

Engine 3.6 Pentastar V6	
Availability	Optional
Displacement	345 cu. in.
Bore x Stroke	3.92 x 3.58
Valve System	Variable-valve timing (VVT), pushrod-operated overhead valves, 16 valves, eight deactivating and eight conventional hydraulic lifters, all with roller followers
Fuel Injection	Sequential, multiport, electronic, returnless
Construction	Deep-skirt cast-iron block with cross-bolted main bearing caps, aluminum-alloy heads with hemispherical combustion chambers
Compression Ratio	10.5:1
Power (SAE net)	360 bhp @ 5,150 rpm
Torque (SAE net)	390 lb.-ft. @ 4,250 rpm
Max. Engine Speed	5,800 rpm (electronically limited)
Fuel Requirement	Unleaded mid-grade, 89 octane — recommended Unleaded regular, 87 octane — acceptable
Oil Capacity	7 quarts
Coolant Capacity	15.4 quarts without trailer tow 16 quarts with trailer tow
Emission Controls	Dual close-coupled three-way catalytic converters, quad heated oxygen sensors and internal engine features
EPA Fuel Economy	14/22/17
Assembly Plant	Saltillo Engine Plant, Saltillo, Mexico

2021 DODGE DURANGO PURSUIT AWD Base Vehicle Specifications

DRIVE AND CHASSIS

Layout	Longitudinal front engine, transfer case with full-time all-wheel drive
Construction	Steel unibody

ENGINE PERFORMANCE AND CAPACITY

Availability	Standard
Type and Description	60-degree V-type, liquid-cooled
Displacement	220 cu. in.
Bore x Stroke	3.78 x 3.27
Valve System	Chain-driven DOHC, 24 valves, hydraulic end-pivot roller rockers
Fuel Injection	Sequential, multiport, electronic, returnless
Construction	Aluminum deep-skirt block with aluminum-alloy heads
Compression Ratio	10.2:1
Power (SAE net)	293 bhp @ 6,400 rpm
Torque (SAE net)	260 lb.-ft. @ 4,000 rpm
Max. Engine Speed	6,400 rpm (electronically limited)
Fuel Requirement	Unleaded regular, 87 octane
Oil Capacity	6.0 quarts
Coolant Capacity	10.4 quarts without trailer tow 11 quarts with trailer tow
Emission Controls	Dual three-way catalytic converters, heated oxygen sensors and internal engine features(a)
EPA Fuel Economy	18/25/21
Engine Assembly Plant	Trenton South Engine Plant, Trenton, Michigan

SZOTT

DEALS
IN THE
COM

AUTO GROUP



Szott Auto would like to propose the following;

Szott and White Lake agree upon a logo to use and promote prominently on all White Lake vehicles.

In return Szott would agree to provide routine maintenance including oil changes, tire rotations, air filters, and full details to all White Lake vehicles purchased from Szott displaying our joint logo.

We will also be able to provide free loaners any time a vehicle is here for service, warranty work, or detail. Feels free to reach out if you have any questions or concerns.

Regard,

A handwritten signature in black ink, appearing to read "Jeff Schneider".

Jeff Schneider
General Manager





Partners on Patrol



Scott/White Lake PD Partners Graphic

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 AxionWorks
 AxionGraphics
#AXIONMAPPED




www.axion-graphics.com